



**GRAIN & FEED  
ASSOCIATION  
of Illinois**

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[www.gfai.org](http://www.gfai.org)

## **2009-2010 Compensation & Benefits Survey** *of the grain and feed industry in Illinois*

The Grain & Feed Association of Illinois is constantly striving to meet the needs of our members. One such need that arose from members' requests was a comprehensive compensation and benefits survey, which was sent to all regular member headquarters in an effort to provide a solid sampling from throughout the state.

The survey includes the following:

- Company demographics and financial information (*including gross grain sales volume, annual throughput, sales volume, total assets and debt, and total return on sales*)
- Number of employees
- General manager compensation (*by the state as a whole, by total sales volume, and also by area in the state*)
- Compensation (*by the state as a whole*) for branch manager, controller, commodity merchandiser, grain originator, bookkeeper, outside grain sales person, operations superintendent, elevator/plant employee, office employee, seasonal office employee, seasonal outside employee, truck driver and "other"
- Benefits (*company-wide, state as a whole*), retirement programs, holiday and vacation, special absences and sick leave information

**To order:** Complete the order form below and return with your payment to GFAI, 3521 Hollis Drive, Springfield, IL 62711. Surveys will be sent to the e-mail address indicated below or mailed in an envelope marked "CONFIDENTIAL" upon receipt of your paid order.

**Cost to member companies that did not participate in the survey = \$350**

**Non-members = \$450**

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Please indicate how you would like the survey delivered and include a check for \$ \_\_\_\_\_

\_\_\_\_ Mail the survey to the address below

\_\_\_\_ E-mail the survey to this address \_\_\_\_\_

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

*Return this form with payment to the Grain & Feed Association of Illinois, 3521 Hollis Drive, Springfield, IL 62711.  
If you have questions, feel free to contact us at (217) 787-2417.*